

Wagga clay target shooting (Nigel)

As Joel Goodsen famously said, sometimes you gotta say WTF.

Proposal

- This minute asks for \$5.5m for the Australian Clay Target Association to develop a large clubhouse and conference facility in Wagga.
- The estimated total cost of the upgrade is \$6.7m. The shooter dudes have graciously put up \$1.2M;
 - commence construction in 2017
 - completion by January 2018 in time for the World Clay Target Champs in March 2018.
 - It's to be known as the Maguire International Shooting Centre of Excellence.
- Business case claims the new facility will generate a NPV of \$12.4m with a BCR of 2.31
 - Increased tourism accounts for 97% the forecast benefits (so it's suss)
 - The business case has not been subject to any independent review
 - There's no feasibility study
 - The capital costs haven't been market tested
 - Costs, revenue and demand are based on the clay shooters & Wagga council's numbers
 - They claim the new centre will also be used at other times for conferences etc
- The business case doesn't ask operating and maintenance costs YET.
- Sport want to make the funding contingent on the clay shooters committing to;
 - Market testing the capital costs of the project to the level of robustness required by Treasury
 - Delivering the thing by January 2018, with any increased costs being borne by shooters
 - Meeting the operating and maintenance costs for the facility.
- But fear not, the CEO of clay shooting Australia has **verbally** advised they will take on the financial and delivery risks and ongoing costs of the facility.

They should go away, test the assumptions, verify the business case and then come back when it's solid.

(this was suggested and it was taken off the agenda, but Daryl fired up and Gladys put it back on)

Recommendation

Oppose. Gladys and Ayres want it. No doubt they're done a sweetheart deal with Daryl, but this goes against all of the principles of sound economic management. At the very least, let's target our marginal seats, not one of our safest. But then again ERC's made many worse decisions [REDACTED] so have the discussion and see where it goes. Maybe if we make Wagga the world centre for clay shooting, we can take back that money we wasted on [REDACTED]