

## Transcript of Intercepted Telecommunication

<b>Warrant No:</b>	G00326/00/00	<b>Operation:</b>	KEPPEL
<b>Call date/time:</b>	14/09/17 20:19:44	<b>Transcribed by:</b>	LONERGAN
<b>Session No:</b>	1765		
<b>Proofed by:</b>	Hele	<b>Date:</b>	18/11/2019

### MAGUIRE TO TAKAWANA

**MAGUIRE**                      **DARYL MAGUIRE**  
**TAKAWANA**                    **KEIZO TAKAWANA**

### EXTRACT

TAKAWANA:                    Yes.

MAGUIRE:                      Takawana-san.

TAKAWANA:                    Good evening.

MAGUIRE:                      Daryl.

TAKAWANA:                    Yeah good evening, yeah good evening yes.

MAGUIRE:                      How are you? I hope I'm not –

TAKAWANA:                    Yeah.

MAGUIRE:                      - disturbing you?

TAKAWANA:                    Yeah, no, no, it's all right, it's all right.

MAGUIRE:                      Good.

TAKAWANA:                    There's always a better time, yeah, better, better.

MAGUIRE:                      Oh good. Sorry it's been –

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TAKAWANA: Yeah.

MAGUIRE: - so hard to talk.

TAKAWANA: Yeah.

MAGUIRE: Just um, friend in the conversation that we had at dinner –

TAKAWANA: Uh-huh.

MAGUIRE: - a couple of nights ago –

TAKAWANA: Yeah, uh-huh, uh-huh, yeah, mmm hmm.

MAGUIRE: You mentioned that ah Badgerys Creek airport there were companies that were very interested in making some investments.

TAKAWANA: Um not exactly but then I would say that they are, there is some, not really, but there is some potential, I mean potential –

MAGUIRE: Yes, yes.

TAKAWANA: - I mean candidate.

MAGUIRE: But they were - yep.

TAKAWANA: I mean but they don't - mmm hmm but –

MAGUIRE: But they were major companies, correct?

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TAKAWANA: Yeah it's a major company, big company.

MAGUIRE: Okay –

TAKAWANA: Yep.

MAGUIRE: So I've been, I've been asked by a friend of mine to ah –

TAKAWANA: Mmm hmm mmm.

MAGUIRE: - do some matchmaking.

TAKAWANA: Mmm hmm.

MAGUIRE: And, and, and ah they've got a very large holding –

TAKAWANA: Mmm hmm.

MAGUIRE: - that ah has potential for a technology park.

TAKAWANA: Mmm hmm, mmm hmm.

MAGUIRE: Ah as well as ah service industry for the new airport.

TAKAWANA: Mmm mmm, mmm hmm mmm hmm, yep.

MAGUIRE: Quite a few hundred acres.

TAKAWANA: Mmm hmm mmm.

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MAGUIRE: A very big plot of land and –

TAKAWANA: Mmm hmm.

MAGUIRE: - access to highways, all of those things.

TAKAWANA: Mmm hmm.

MAGUIRE: So they are seeking a partner -

TAKAWANA: Mmm hmm mmm hmm.

MAGUIRE: - and ah, either to partner or to sell. So –

TAKAWANA: Mmm hmm mmm.

MAGUIRE: So um they've got, they've got the land, they own the land –

TAKAWANA: Mmm hmm.

MAGUIRE: - and ah, they're ready to move, so um –

TAKAWANA: Mmm hmm mhmm.

MAGUIRE: - we need to find – and I said well, um –

TAKAWANA: Mmm.

MAGUIRE: - I went and spoke ah, you know I had dinner at the Consul –

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TAKAWANA: Mmm hmm.

MAGUIRE: - and they suggested that you know that Japan's interested.

TAKAWANA: Mmm hmm.

MAGUIRE: I said I would ring and ask –

TAKAWANA: Mmm hmm.

MAGUIRE: - and that you might like to try and ah –

TAKAWANA: Mmm hmm.

MAGUIRE: - find one or two of the best potential um, partners and/or buyers, mmm.

TAKAWANA: Mmm hmm, yeah, yeah, mmm hmm. Well, you, well there is (unintelligible) we can try (indecipherable). Unfortunately I cannot guarantee the success so –

MAGUIRE: Oh of course not, I wouldn't expect that.

TAKAWANA: - but at least we can – we - yeah, yeah, mmm hmm.

MAGUIRE: I wouldn't expect that or, but, but, but this friend who, who has the land ah –

TAKAWANA: Mmm hmm.

MAGUIRE: - is very keen and when I said –

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TAKAWANA: Mmm.

MAGUIRE: - well Japanese expressed an interest –

TAKAWANA: Mmm hmm, mmm hmm.

MAGUIRE: - um after the Premier's visit –

TAKAWANA: Mmm hmm.

MAGUIRE: - they, they um their eyes lit up and they said ah Japanese, good to do business with.

TAKAWANA: Mmm hmm, mmm hmm, yeah, yeah, okay.

MAGUIRE: Mmm, mmm.

TAKAWANA: So what shall I do? I mean introduce –

MAGUIRE: Oh well, well I, I, I think you've got to get your commercial people –

TAKAWANA: Mmm hmm.

MAGUIRE: - um to find um the companies that are expressing interest -

TAKAWANA: Mmm hmm.

MAGUIRE: - in, in that infrastructure network and then um –

TAKAWANA: Mmm hmm, mmm hmm.

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MAGUIRE: - you let me know and I'll put them altogether.

TAKAWANA: Mmm hmm, mmm hmm, all right, all right, okay.

MAGUIRE: Yep, that's all we need to do. You need to do it rather quickly.

TAKAWANA: Mmm hmm.

MAGUIRE: Um I'll tell you for why. Um –

TAKAWANA: Mmm hmm.

MAGUIRE: - the Chinese are moving all over the place and –

TAKAWANA: Yeah, yep.

MAGUIRE: - and people are getting concerned that they've got too much influence –

TAKAWANA: Yep.

MAGUIRE: - number one.

TAKAWANA: Yep.

MAGUIRE: Number two – that this important infrastructure is around the airport –

TAKAWANA: Yeah, yep, yep that's right.

MAGUIRE: - and that um, that ah, they –

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TAKAWANA: Mmm hmm.

MAGUIRE: - I think have a preference for –

TAKAWANA: Mmm hmm.

MAGUIRE: - some of our closer friends who –

TAKAWANA: Mmm mmm, yeah, yeah, yep.

MAGUIRE: - we know we can rely on. You know what I'm telling you?

TAKAWANA: Yeah I know, I know. I see what you mean.

MAGUIRE: Yeah, yeah, yeah, okay.

TAKAWANA: Perfect, perfectly, yep mmm hmm.

MAGUIRE: Yeah so, you know someone from South Korea, a South Korean company –

TAKAWANA: Mmm mmm.

MAGUIRE: - or a Japanese company.

TAKAWANA: Mmm mmm, mmm, mmm hmm

MAGUIRE: - is reliable, trustworthy, good to do business with –

TAKAWANA: Mmm hmm ,mmm hmm, mmm hmm



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MAGUIRE: - and in times of trouble, we can depend on you -

TAKAWANA: Yep.

MAGUIRE: - and vice versa, mmm.

TAKAWANA: Mmm hmm, mmm hmm, but, okay, I mean but anyway you – what – when you are talking about the airport, is, it is the airport itself or I mean you know, or some –

MAGUIRE: It's the land, it's the ramp -

TAKAWANA: - you know supporting, supporting, mmm hmm.

MAGUIRE: - land, it's the land that supports the airport.

TAKAWANA: Mmm hmm, mmm hmm, mmm hmm.

MAGUIRE: So it's surrounding the airport and -

TAKAWANA: Uh-huh.

MAGUIRE: - and there's hundreds of hectares.

TAKAWANA: Uh-huh, uh-huh.

MAGUIRE: And it –

TAKAWANA: I see.

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MAGUIRE: - means long term it'll all be developed into –

TAKAWANA: Yeah, yeah.

MAGUIRE: - into service areas. It'll be developed –

TAKAWANA: Yeah.

MAGUIRE: - into um –

TAKAWANA: Yeah, uh-huh.

MAGUIRE: - aircraft, ah freight, logics –

TAKAWANA: Uh-huh.

MAGUIRE: - all of those things mmm.

TAKAWANA: Mmm hmm, mmm hmm, all right, all right. So, so it is a construction of airport itself, rather than supporting facilities shall I say?

MAGUIRE: Well, well not constructing the airport itself.

TAKAWANA: Mmm hmm.

MAGUIRE: It's constructing the support network for the airport.

TAKAWANA: Okay. Okay, okay.

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MAGUIRE: So the buildings that are around the airport, the warehouses, the freight hubs –

TAKAWANA: Mmm mmm hmm.

MAGUIRE: - all of those things, there's a –

TAKAWANA: Mmm hmm.

MAGUIRE: - potential for all of that.

TAKAWANA: Yeah good.

MAGUIRE: Plus there's a potential for housing and development as well.

TAKAWANA: Mmm yeah, mmm hmm, mmm hmm. All right, all right.

MAGUIRE: So I can –

TAKAWANA: When –

MAGUIRE: - I can get you briefed if you like.

TAKAWANA: Mmm hmm, yeah.

MAGUIRE: I can have someone come and brief you and –

TAKAWANA: Sure. Sure.

MAGUIRE: - your, your people. You just need to let me know.

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TAKAWANA: Yep, sure, sure. Okay maybe I think I might need some briefing I mean, so that I can, I can you know better explain to –

MAGUIRE: Yeah.

TAKAWANA: - the Japanese people.

MAGUIRE: Okay.

TAKAWANA: Even depends, you know Japanese companies are in, in general very compartmentalised.

MAGUIRE: Yeah.

TAKAWANA: I mean yeah we need to, - I, I mean push a right button, I mean –

MAGUIRE: Correct.

TAKAWANA: - with our (unintelligible). I mean is it about the construction, or is about the housing, or is it about the finance or you know, or is it about, let's say I mean details.

MAGUIRE: Yep, yep.

TAKAWANA: Yeah, yeah it depends, yeah so we need to push a lot of –

MAGUIRE: You need a briefing.

TAKAWANA: Yeah that's right, that's right I think so.

MAGUIRE: Can you, can you just send me a message -

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TAKAWANA: Yep.

MAGUIRE: - when you're free for a briefing?

TAKAWANA: Yeah, yeah -

MAGUIRE: Where the windows are and, and I'll -

TAKAWANA: - when I'm available.

MAGUIRE: Yeah, yeah, yeah and I will, I will have someone come and meet you -

TAKAWANA: Yep.

MAGUIRE: - and have you fully briefed.

TAKAWANA: Yep, yep please.

MAGUIRE: And you might even bring one of your Consuls as well -

TAKAWANA: Mmm yep, mmm hmm, yep.

MAGUIRE: - that deals in this and then, if you can locate the partner -

TAKAWANA: Yep, yep.

MAGUIRE: - away we go.

TAKAWANA: Yep, yep. Okay.