

Transcript of Intercepted Telecommunication

Warrant No:	G00326/00/00	Operation:	KEPPEL
Call date/time:	18/08/2017 20:51:06	Transcribed by:	MZreik
Session No:	00652		
Proofed by:	CWong	Date:	8 October 2020

MAGUIRE TO LIU

MAGUIRE **DARYL MAGUIRE**
LIU **JIMMY LIU**

LIU: Hello Daryl, how are you?

MAGUIRE: Hi Jimmy, I'm well how are you?

LIU: Good -

MAGUIRE: Are you at home –

LIU: - good.

MAGUIRE: - with your feet up in the lounge chair?

LIU: No – no I'm the Chinese restaurant –

MAGUIRE: Oh.

LIU: - for dinner.

MAGUIRE: Oh really.

LIU: Ah.

MAGUIRE: Well you had Chinese restaurant –

LIU: Was it –

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MAGUIRE: - for lunch.

LIU: (Laughs) it's tonight the family.

MAGUIRE: Oh good.

LIU: (INAUDIBLE)

MAGUIRE: Alright we're – we're all doing –

LIU: Yeah.

MAGUIRE: - things, just quickly you're happy with today's progress?

LIU: Yeah.

MAGUIRE: Mm.

LIU: And Steven already send the letter to you in an email.

MAGUIRE: Yes I already dealt with that.

LIU: With Charlie yeah –

MAGUIRE: Yeah – yeah -

LIU: With Charlie. They're taking him to work out –

MAGUIRE: Well I – I spoke to Chengdu and they're saying that, you know, the – the

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Austrade are already in contact etcetera – etcetera, but I said to Chengdu you need – you need an Aussie face so um –

LIU: You need white people.

MAGUIRE: You need white people. So–

LIU: Chinese really doesn't matter.

MAGUIRE: Mm – mm, that's right.

LIU: You know.

MAGUIRE: So – so they already understand that, they're onto it okay.

LIU: Okay that's good.

MAGUIRE: Um mm, how did you think that the discussion with EJ went, was he encouraging?

LIU: I don't know this guy he spoke a lot looks like - but the – he said that he tried to find the people.

MAGUIRE: Mm – mm – mm.

LIU: Not the – like he got something in hand, but he try to find the people –

MAGUIRE: Mm I –

LIU: - you know maybe –

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MAGUIRE: I'll – I'll talk to him over the weekend and see what he thinks, um –

LIU: Yeah.

MAGUIRE: Mm – mm. So anyway –

LIU: Yeah better you talking better than yeah –

MAGUIRE: Yeah – yeah leave it to me.

LIU: - that's true.

MAGUIRE: Right.

LIU: Yeah.

MAGUIRE: Now William – William today talked to me about this barley thing. Alright –

LIU: Yeah.

MAGUIRE: - I said to him get out the – the discussion and have – have ah Jimmy talk directly with the customer okay? Stop –

LIU: Yeah.

MAGUIRE: - stop being in the middle now the issue is this the customer wants to establish a company in Australia –

LIU: Yeah.

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MAGUIRE: - so that he can migrate. Okay –

LIU: Yeah –

MAGUIRE: - that's the plan.

LIU: No problem. Yeah.

MAGUIRE: And what I said – then – then – then William said to me he said, but oh Jimmy's prices dearer than what he can buy in China right, from the importer. I said now listen - you've come to Jimmy and asked him to buy you barley on –

LIU: Yeah.

MAGUIRE: - spot price – spot price. I said this guy in Chines he's been dealing –

LIU: Yep.

MAGUIRE: - with him for years on contract price. So he would have contracted years ahead, right, he's bought at a price, and now you're expecting –

LIU: Yeah.

MAGUIRE: - Jimmy to match that price –

LIU: Yeah.

MAGUIRE: - and you want to start a company as well. I said to William –

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LIU: Yeah.

MAGUIRE: - tell the guy to get fucked, right.

LIU: Yeah.

MAGUIRE: I said tell him to get fucked he can't have –

LIU: Yeah.

MAGUIRE: - um contract price and then expect someone to go out and find on the market that amount of barley at the same price, that's bullshit. So -

LIU: (Laughs) –

MAGUIRE: - right?

LIU: - you are right.

MAGUIRE: I'm right.

LIU: Yeah you are right.

MAGUIRE: I said it's bullshit, and then to – then to expect him, right to – to do that and he wants to start a company I said mate this guy's not being fair. So I told William to tell him he has to deal with you and William can help him set up his company that's fine, but I said to him you know if he wants to put his foot in the door he's got to pay a dearer price first, right and then he can –

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LIU: Yeah.

MAGUIRE: - contract for next year and the year after and get a better price, am I right?

LIU: Yeah. You are right exactly.

MAGUIRE: Of course I'm right. And then William says oh but, you know, the price started off at this and now it's come down, it comes down, it's come down I said that's because Jimmy's screwing the shit out of everybody to get a price I said and the market fluctuates. You know that William, right?

LIU: Mm.

MAGUIRE: And – and so William said well okay I said well you – you just butt out and let – let Jimmy take care of the deal okay?

LIU: Mm yeah – yeah.

MAGUIRE: Mm.

LIU: I already work out the – what the – how the story. I said to William, end of the day people – they all want the cheaper, but they have to be reasonable.

MAGUIRE: Yeah.

LIU: You know, but I don't want to tell you today'(UNINTELLIGIBLE) –

MAGUIRE: Mm.

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LIU: I said it to them you ship thirty thousand or ship at sixty thousand price difference.

MAGUIRE: Yep.

LIU: Okay. If – if you ship sixty thousand the price will more cheaper. So if you ship thirty thousand price is normal. He said oh people say they buy from the local 222, I said listen, you – I give you this order report from local Australia, you know for this barley, what's the price. Price is today, 228, okay people offer. This is the thirty-five thousand.

MAGUIRE: Yeah.

LIU: If you doing – if we – this is – what you call this is the thirty – ah sixty thousand, if we do sixty thousand, you know, for the five dollar cheaper.

MAGUIRE: Yeah.

LIU: So I just ah – this is – you can tell the customer, let them choose what they want.

MAGUIRE: Mm.

LIU: That's it.

MAGUIRE: Well I – well I told him just to tell the customer to deal with you direct, alright. And he wants then to start a company, I said that's no problem - no problem, but's he's got to pay you know.

LIU: Mm.

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MAGUIRE: So anyway um, so I think Williams worked it out, I told him William can be a bugger, so I said to William just hand it over to Jimmy okay. Stop – stop -

LIU: Yeah.

MAGUIRE: - trying to be a bloody m – a – a dealer in grains just leave it alone because you just confuse things.

LIU: Yeah, I – yeah –

MAGUIRE: Yeah.

LIU: - I – I said a few with him we will go to – for me personally I will consider you know each people commission –

MAGUIRE: Yeah – yeah – yeah that’s right.

LIU: - you know benefits right – I just –

MAGUIRE: Mm.

LIU: - more or less doesn’t matter as long as we make everything.

MAGUIRE: That’s right that’s what I said.

LIU: Everybody make something you know –

MAGUIRE: Yeah.

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LIU: - you don't be greedy, or I have to make ah – make a three dollar or whatever –

MAGUIRE: Correct – correct, yeah.

LIU: - I said you just make – every - everybody make something.

MAGUIRE: Yeah that's right.

LIU: You know and make everybody happy.

MAGUIRE: Mm.

LIU: You don't thinking – nobody can do everything by my – by their – them self –

MAGUIRE: Mm.

LIU: - they have to share.

MAGUIRE: Mm.

LIU: Share everyb – share the friend, you do – you have another business opportunity otherwise, no.

MAGUIRE: That's right.

LIU: You know.

MAGUIRE: Alright so –