

Transcript of Intercepted Telecommunication

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| Warrant No: | G00326/00/00 | Operation: | KEPPEL |
| Call date/time: | 15/09/17 07:52:05 | Transcribed by: | LONERGAN |
| Session No: | 1769 | | |
| Proofed by: | Hele | Date: | 18/11/2019 |

MAGUIRE TO LUONG

MAGUIRE DARYL MAGUIRE
 LUONG WILLIAM LUONG

EXTRACT

LUONG: Hello.

MAGUIRE: Hey mate, how you going? Hello?

LUONG: Hello? Yep.

MAGUIRE: Can you hear me?

LUONG: Yeah, yeah, yeah.

MAGUIRE: That's good. Hey um I was gonna say to you ah, how'd your meeting go last night with Tim?

LUONG: Was - what was that again?

MAGUIRE: William, Daryl.

LUONG: Yeah, yeah.

MAGUIRE: How did your meeting go with Tim? All good?

LUONG: Ah with Tim?

MAGUIRE: Mmm.

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LUONG: It was good, it was good, ah, he said GT want to meet me - that – GT said last – ah yesterday morning anyway.

MAGUIRE: Yep.

LUONG: And ah he wanted to meet – GT want to discuss with the owner of the land.

MAGUIRE: Right.

LUONG: So which he meant Louise -

MAGUIRE: Yep.

LUONG: - and um, I said to Tim one thing ah, GT got to sign the agreement here first before I ma - I arrange that.

MAGUIRE: Mmm.

LUONG: Give it to (indecipherable) – my thing is (unintelligible). Let me sign it. I said I'll arrange it and then the owners decide not to meet them.

MAGUIRE: Yep, yep, yep.

LUONG: So when I got (indecipherable) GT admit no (indecipherable) land.

MAGUIRE: Mmm, yeah, yeah you need to lock that in.

LUONG: Tim said knowing the last two transaction (indecipherable) used to, used to be (indecipherable). The last two they actually came to meet the owner himself.

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MAGUIRE: Mmm, but that's okay if you're all in the room that's fine. And then if you're all in the room that's fine, right, so you're not excluded from the conversation and then –

LUONG: Mmm.

MAGUIRE: - you make sure that um that, that with Louise and whatever that, that they don't circumnavigate.

LUONG: Yep.

MAGUIRE: I don't, I don't think she will. I, I think she's pretty honourable.

LUONG: Mmm.

MAGUIRE: Mmm, but –

LUONG: Louise hasn't signed anything with me yet.

MAGUIRE: Yeah, yep, yep.

LUONG: I just mentioned to (unintelligible) yesterday.

MAGUIRE: Yep.

LUONG: And I think yeah she said okay.

MAGUIRE: Right.

LUONG: I probably have to mention that to her again.

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MAGUIRE: Mmm. All right.

LUONG: And the agreement has to be signed before I arrange this.

MAGUIRE: All right, in the meantime the Japanese are interested –

LUONG: Yep.

MAGUIRE: - and ah he's going to come back to us with a time –

LUONG: Yep.

MAGUIRE: - uh next week where you can sit down with me and brief him.

LUONG: Yep.

MAGUIRE: He's going to bring, he's going to bring his Consul that's um, into the infrastructure and investment stuff -

LUONG: Yep.

MAGUIRE: - and they will go and actively look for a partner for you.

LUONG: Okay.

MAGUIRE: So as soon as that happens, um then, then what'll happen is um there'll be more interest in it and um –

LUONG: Yep.

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MAGUIRE: - that won't, that won't be a bad thing.

LUONG: Yeah I think that'll be good. The other thing is that Louise will be away from next Monday for two weeks -

MAGUIRE: Yep, yep.

LUONG: - in Tonga.

MAGUIRE: Yep.

LUONG: And so I think that'll be good –

MAGUIRE: Mmm, but –

LUONG: - 'cause there's nothing happening but in the meantime we trying to get another investor (indecipherable).

MAGUIRE: Yeah, yeah.

LUONG: Yep, yep.

MAGUIRE: So, so, so um I, I don't think that's a bad thing. And then you see as soon as there's some interest GT then backflips and, and then wants it right. That's how he, that's how he works.

LUONG: Yeah, yeah, he said, I told Tim that now the Japanese is now interested in it because ah the Premier went to Japan and Korea isn't it recently?

MAGUIRE: Yep, correct. Mmm.

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LUONG: And um so that's now (indecipherable) some of interest.

MAGUIRE: Yeah but you got, but what you should do, what you should do, did you tell Tim that?

LUONG: I told Tim that and Tim said no use.

MAGUIRE: Yep.

LUONG: He also, tell GT when you see GT.

MAGUIRE: Mmm yeah, yeah that's right because you just say, you just say that Daryl said he went to dinner right, with the Consul General and they're, they're jumping all over um, ah what do you call it, Badgerys Creek –

LUONG: Yep.

MAGUIRE: - and, and um that, that I told you that –

LUONG: Mmm.

MAGUIRE: - and that um, the Consul General's saying who do you know out there, what land is there, we want a piece of it.

LUONG: Yep.

MAGUIRE: Um, right you just, just, just tell them as it is, that's how it was and they –

LUONG: Yep, yep, yep.

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MAGUIRE: - said ask the Premier, came there. They said we didn't know about all this and we want in, you know.

LUONG: Yep, yep, yep.

MAGUIRE: That's what you need to do.

LUONG: Mmm yeah that's what I told Tim.

MAGUIRE: Well that's the value of having me around the place doing stuff you see.

LUONG: Yep, yep.

MAGUIRE: That, that's the value of meeting these people um –

LUONG: Yep.

MAGUIRE: Mmm mmm and, and ah it, it's the value for, for ah Country Garden as well –

LUONG: Yep.

MAGUIRE: - you know.

LUONG: Yep, yep. I mean he, he said - when he spoke to me yesterday I thought GT - we rang yesterday –

MAGUIRE: Mmm.

LUONG: - and the first thing I went away, ah I mentioned to Daryl Loui, ah Louise now want – how

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is land. He said oh yeah, yeah we're very interested in there. We're keen to get that land, but GT was start - Tim was saying that he's (indecipherable) now, he's (indecipherable) on the price and this and that and –

MAGUIRE: What? What?

LUONG: He sort of ah –

MAGUIRE: Speak in the phone.

LUONG: - not very determined, not very determined on the price, well he said he's interested but doesn't agree on the price and doesn't agree on the (indecipherable) –

MAGUIRE: Speak into the phone William. William, I can't, I can't hear you.

LUONG: Can you hear me?

MAGUIRE: Now I can hear you.

LUONG: I said he, he said he's interested but Tim tell me, told me last night –

MAGUIRE: Yep.

LUONG: - is um not really determined on the price as well as the term. He wanted to stretch the term, lower that and wanted to get, re-zone it –

MAGUIRE: Right.

LUONG: - (indecipherable) re-zone again, all that. No I said it's not going to work.

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MAGUIRE: Right.

LUONG: Mmm so that's what (unintelligible) I mentioned to Tim, I said there's Japanese interested in the land.

MAGUIRE: You told Tim, that's good.

LUONG: Yeah, yeah, yeah.

MAGUIRE: Mmm mmm.

LUONG: Yep, yep.

MAGUIRE: Well that's all you gotta go and you just gotta say that Daryl confirmed it because the – he had dinner with the Consul General and they're –

LUONG: Yeah, all right, yeah, yeah, yeah.

MAGUIRE: - jumping all over it, mmm mmm.

LUONG: I said no, we're still approaching Daryl.

MAGUIRE: Mmm well we, we just say they invited me to dinner –

LUONG: Yeah, yeah.

MAGUIRE: - on last Monday night and, just specifically, to discuss Badgerys Creek -

LUONG: Yep, yep.

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MAGUIRE: - and who I knew and how I could help, that's –

LUONG: Yep.

MAGUIRE: - what you do.

LUONG: Yep, yep, yep.

MAGUIRE: Mmm mmm.

LUONG: Yep. Okay so -

MAGUIRE: That puts the pressure on and, and, and that shows that we're being helpful to them.

LUONG: Yep, yep.