

From: [Andrew Riley](#)
To: [REDACTED]
Cc: [Justin Agale](#)
Subject: Operation Skyline
Date: Monday, 13 January 2020 3:55:07 PM

[REDACTED], sorry I missed your call earlier, I have tried to call back but seem to have trouble getting through on your number.

In relation to the email you sent to Justin in early December 2019, please be advised that the Land and Property Unit, in consultation with Zone Offices, are the key source of advice and guidance to LALCs who are considering land dealings. The info below is an extract of a response from the L&P Unit in relation to your initial inquiry:

There is no specific DD checklist as such, but LPU often speak with LALCs about 'who they're dealing with'.

We request, as part of a land dealing application for property development, evidence regarding important issues surrounding the 3rd party including, but not limited to:

- Capacity to deliver;
- Capability statements;
- Previous experience (good or bad);
- Key personnel risk; and
- Financial capacity.

This is covered briefly in section 4.6 of NSWALC's Land Dealing policy.

Of course, this always depends on an early, open dialogue with the relevant LALC.

I think the key issues here is the last sentence re early and open dialogue with the relevant LALC. From what I know of the Awabakal LALC matter, and the subsequent ICAC inquiry, there was almost no engagement with NSWALC about the proposed dealings at the LALC that are now the subject of Op Skyline and little full disclosure at LALC Board meetings. It is difficult to guide and assist a LALC that is intent on carrying out their business with no assistance from NSWALC.

If you require any additional information or wish to discuss further, please don't hesitate to contact me.

Regards,

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